

## Seed Sales

Stein Seed Co. LLC, a progressive seed company in McVille, ND is seeking to hire a seed salesperson. Candidate needs to have excellent people skills, be self-motivated, and well organized. Our ideal candidate would be someone with ag related experience or a strong desire to learn, a positive work history, and have a knack for working with people. Having lived and worked on a farm would be an advantage.

### Duties include:

- Frequent meetings with growers to learn their needs and build a good relationship.
- Advising growers on the benefits of products to result in sales of our products.
- Promoting, marketing, and representing our products and Brand.
- Spring load out of seed, seed treating, and seed delivery.
- Inventory management.
- Sales summarization and reporting.
- Maintaining demonstration plots.
- Coordinate field days.
- Placement of field signs.
- Perform other duties as assigned or needed.

### Qualifications:

- Agricultural background, marketing, or business experience in a related field.
- Agronomic knowledge or strong interest in learning.
- Good mathematical skills.
- Proficient computer skills.
- Valid drivers license, with a good driving record.
- Have or be able to acquire a commercial chemical applicators license. (Seed Treatment)
- Be self motivated with the ability to form positive business relationships.

### Benefits:

- Excellent base pay
- Opportunity for performance bonus
- Health insurance benefit
- Paid vacation
- Paid holidays
- Home available for rent
- Live and work in beautiful eastern ND. McVille is only minutes from first class hunting, fishing, and water recreation on Stump Lake and Devils Lake.
- Advancement opportunities. We are a multi-faceted business seeking growth. Opportunities exist for candidates helping us achieve seed business goals plus new potential endeavors such as chemical or fertilizer divisions, etc.

**Interested individuals are encouraged to contact:** Doug or Bill Stein at (701) 322-4350 or [steinseed@gondtc.com](mailto:steinseed@gondtc.com)